

INVITATION TO TENDER

Announced by

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Green skills required to support Danish Defence's green transition

1. General information

- Title of tender: Green skills required to support Danish Defence's green transition
- Tendered by: Aprendio ApS
- Address: Ragnagade 7, DK-2100 København Ø
- CVR nr.: 42981966
- Date: 21. December 2022
- Deadline for offers: 15. January 2023
- Questions/contact: Mikkel Navarro Hansen, +45 2261 9448, mnh@aprendio.io

2. Company presentation

Aprendio's mission is to provide scalable high quality learning solutions for the green transition. Aprendio helps content creators (training centres/course providers) with tools and services to create, sell and deliver great learning experiences. Check out www.aprendio.io

3. Description of the tender

The Danish Defence (DD) has set emission reduction targets for the organisation as a whole. Thus by 2030 DD emissions has to be reduced by 50% and by 2050 emissions are to be net zero.

Aprendio's main mission is to provide learning supporting the green transition. Aprendio therefore needs to identify the drivers of the emissions reductions in the DD and how this can be supported by new learning.

Aprendio therefore needs to identify:

- specific reduction targets for the DD
- which sectors needs to meet which reduction targets by what date
- which specific skills are needed in order support meeting this targets, this can include - but not limited to
 - Performance management skills
 - Leadership and management
 - Introduction to new technology areas
 - New fuels
 - Etc.

An analysis should be based on interviews with stakeholders in multiple sectors of the DD (Navy, Army as well as cross sector units as the Danish Defence Academy) as well as through public available publications.

4. The assignments objectives and targets

Aprendio expects to receive the following outcome:

An overview of DD's reduction targets and current reduction strategies

A mapping of skills and competences needed in the organisation to achieve above targets

An identification of major gaps

Recommendations on how to bridge these gaps

Identification of opportunities for external learning providers to cover the DD's skills/competence gaps

This is an analysis of the market - what are the main requirements of the main customer in the market (DD) and what are the identified needs by this customer. The analysis should also include recommended competencies (technology areas) that might not have been identified by DD as well as recommendations on how to meet these competence and skills gaps.

5. Budget and specification

We expect that you offer will include - as a minimum the following:

- Date for the offer, and period of validity
- A short presentation of your company, including CVR number and contact information, references etc.
- Your suggestion to how the assignment/task should be solved
- Price for completing the assignment/task
- Rebate given
- Timeline for solving the assignment/task
- Conditions related to the offer

6. Background and requirements related to this tender (in Danish)

Udbyder er underlagt en række krav om god, sund finansforvaltning, herunder dokumentation for at den aftalte pris ved eksterne indkøb er et udtryk for markedsprisen. Dette udbud er et led heri.

Vi understreger at tilbudsgiver alene må give tilbud på den efterspurgte leverance. Ydelser af eksekverende eller implementerende karakter kan ikke godkendes. Det endelige tilbud vælges af udbydende virksomhed ud fra en vurdering af bedste sammenhæng mellem pris og kvalitet.

Deadline for submission of tenders: 15-01-2023

Amount limit: 75.000,00 DKK excl. VAT

Submit tender