

# Appendix A The tender evaluation

#### 1. THE AWARD CRITERION

The award criterion is the best price-quality ratio.

In this connection, the contracting authority will apply the following sub-criteria:

### 1) Quality 50 %

evaluated on the basis of the following sub-criterion element:

 The tenderer's understanding of the task and the description of the solution, cf. the Danish Energy Agency's deliveries (competitive requirements) in Appendix 1, including activities and relevant tasks in the tenderer's solution and project management and the tenderer's time schedule.

#### 2) The experience and competency of the project team 20 %

evaluated on the basis of the following sub-criterion element:

 To what degree the project team's competence level is relevant to solution of this task, including any experience with similar tasks.

### 3) Price 30 %

evaluated on the basis of a linear scoring model described in section 2.

The percentage rates indicate the weighting of each sub-criterion in the tender evaluation.

# 2. EVALUATION METHOD - SCORING MODEL WITH FIXED FINANCIAL FRAME

In order to evaluate which tender offers the best price-quality ratio, the contracting authority uses a scoring model for comparison of the sub-criteria "Quality", "The experience and competency of the project team" and "Price". The details of the scoring model are described below.

The sub-criterion "Price" will be evaluated on the basis of the price stated in the tender which is the evaluation technical price.

The evaluation of "Quality" and "The experience and competency of the project team" will be carried out in accordance with the elements which the contracting authority has indicated in section 1 above and Appendix 1 will be given positive weighting.

The following scale will be used for the evaluation of the sub-criteria:

Extremely satisfactory answer	5 points
Very satisfactory answer	4 points
Satisfactory answer	3 points
Less than satisfactory answer	2 points
Not satisfactory answer	1 point

In the comparison of the evaluation of the sub-criterion "Price" and the evaluation of the sub-criteria "Quality" and "The experience and competency of the project team", the contracting authority will apply a linear scoring model as described below.

## Linear scoring model:

The tenders received will be awarded points for "Price" according to a linear model where the tender with the lowest price will be awarded 5 points (the maximum number of points) and 1 point (minimum number of points) will be awarded to the lowest price + 100 % and any price higher.

Points will be awarded to two decimal places.

The above is a reflection of a relative evaluation of "Price" so that the tenders are evaluated against each other.

#### Identification of the tender with the best price-quality ratio:

The tender which on the basis of the above evaluation method has achieved the highest number of points in view of the mutual weighting of the criteria in section 1 above, is considered to be the tender with the best price-quality ratio.