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| Appendix 2  SUPPLIER'S SOLUTION DESCRIPTION |

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# INtroduction

This appendix contains supplier’s solution description.  
  
The solution description specifies the services that the supplier must deliver to fulfil the customer's requirement specification (Appendix 1).

# Fulfillment of requirements

## Requirement for Assignments

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
|  | Supplier must give Technical support in the deployment of BDK ERTMS Signalling Programme, with the main objective being the definition and delivery of the ECTS operational test scenarios for the ERTMS Danish Program, applicable for RO1 (Copenhagen-Ringsted)  **This task can be executed in the tenderers office** | **Yes** | **Partially** | **No** |
|  |  |  |
| Supplier's reply: | | | |

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
| 2. | Technical support in the deployment of BDK ERTMS Signalling Programme, with the main objective by supporting testing activities on a daily basis in Test Facilities by;   * attending meetings * executing analysis of ECTS operational tests and logs * writing the ECTS operational test report   **This requirement takes place in BDK Office or BDK Test** **Facilities**  This support shall be one person for an average of 4 months spread over the entirety of 2018. The tenderer shall also put the expenses in Appendix 3 for this activity incl. travel and accommodation. | **Yes** | **Partially** | **No** |
|  |  |  |
| Supplier's reply: | | | |

## 

## Requirements to Consultant Categories

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
| 3 | The supplier must provide consultants within the following consultant categories:   1. Senior Consultants   The requirements for the individual consultant categories are listed below and fall within the following areas:   * Education and experience * Technical experience * Independent * Complexity * Business and strategic skills | **Yes** | **Partially** | **No** |
|  |  |  |

## Requirements for Language

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
| 4 | The consultants should be able to communicate in writing and verbally primarily in English. | **Yes** | **Partially** | **No** |
|  |  |  |
| Supplier's reply: | | | |

## 

## Requirements for continuous development of consultants' knowledge levels

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
| 5 | The supplier must ensure that new consultants without previous experience with task execution for the customer, e.g. new employees are introduced to the customer, their systems and solutions as well as work processes in such a way that continuity of delivery quality is ensured and that this knowledge is continuously shared internally with the supplier. | **Yes** | **Partially** | **No** |
|  |  |  |
| Supplier's reply: | | | |

## Requirements for documentation

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
| 6 | The documentation for the work performed, including any changes, must be made available to the customer on a regular basis and deemed to be handed to the customer upon approval by the project owner for the specific task. | **Yes** | **Partially** | **No** |
|  |  |  |
| Supplier's reply: | | | |

## Requirements for knowledge sharing

| **Requirement** | **Description of requirement** | **Degree of Achievement – tick x** | | |
| --- | --- | --- | --- | --- |
| 7. | The supplier must systematically apply methods of knowledge sharing so that the knowledge generated in connection with the task solution is continuously exchanged between the supplier and the customer. | **Yes** | **Partially** | **No** |
|  |  |  |
| Supplier's reply: | | | |